



STAUNTON  
INVESTMENT



# WHO WE ARE

Staunton Investment is a real estate portfolio management company that provides market access, wherever you may be located and wherever you want to invest.

Each investment will be designed based on your background and experience and will play a part in helping you generate long-term wealth.



# THE INVESTMENT PROCESS

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01 DEFINING YOUR STRATEGY

05 CREATING A CONTRACT

02 CREATING A STRUCTURE

06 FINANCING

03 SOURCING YOUR PRODUCT

07 SETTling THE DEAL

04 PRICING

08 MANAGING POST HANDOVER



# DEFINING YOUR STRATEGY

A tax expert or real estate portfolio manager will assist you in determining the best strategy for you to increase your long-term wealth.

Your ideal investment strategy will largely depend on your risk appetite, experience in the market, and your current financial situation.

If needed, you will learn the basics of real estate strategies on capital gain and cash flow to help you decide how to choose the strategy that's right for you.

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30-MINUTE CALL





## CREATING A STRUCTURE

Based on the initial call, our experts will determine the best way to invest in the market—whether under your name or a company. If the latter is the best option, we will assist you in establishing the investment company.

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2 WEEKS



# SOURCING YOUR PRODUCT

Depending on your risk profile and strategy, our local real estate agent will suggest opportunities from our worldwide network, which our portfolio manager will then assess for you.

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1 WEEK TO 1 MONTH





## 01 PRIMARY MARKET

For developing markets such as UAE, Eastern Europe, and Asia

Opportunities in developing markets mainly come from construction plans. Companies sell properties under construction to capture investor's cash flow.

## 02 SECONDARY MARKET

For developed markets such as America and Western Europe

This market provides the best investments opportunities for leveraged cash flow strategies. This is a good starting point to build a strong core for your future real estate portfolio.

## 03 OFF MARKETS

For all regions

These opportunities are the riskiest but also the most capital gain generative. This is mainly for advanced investors.

# PRICING

Based on the global economic indicators and the current conditions of the market, our team will provide a detailed analysis of different investment products in line with your strategy.

The analysis will include an estimate of potential capital gains as well as ROI including renovations, tax optimization, and cash flows for the next 20 years.

Based on the analysis, we will collectively decide whether to make an offer on the estate product or not.

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2 DAYS







## CREATING A CONTRACT

At this stage, our partner notaries and lawyers from our worldwide network will assist you in negotiations. Trained to close the best deals for non-onshore residents, they will provide you the best experience wherever you may be in the world.

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2 WEEKS





# FINANCING

Our team is dedicated to help you find the best financing available in the market in terms of rate, time to maturity, and down payment.

We can work with your preferred bank or with our partners and act as a credit broker for you. Here are some of our partners:

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2 MONTHS



**BNP PARIBAS**



# SETTLING THE DEAL

It is now time to sign the property sale agreement. Once signed, you are now officially the owner of the product.

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1 WEEK



# MANAGING POST-HANDOVER

Although this is optional, we will be happy to offer post-handover services to provide utmost ease and convenience for our investors.

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- 01 Renovation management if needed with no additional fees
- 02 Property management with additional fees
- 03 Resale and capture arbitrage opportunities
- 04 Tax optimization throughout the lifecycle of the product

# WE'D LOVE TO HEAR FROM YOU.



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